



Voice of Small, Emerging Diversity Owned Businesses Since 1984

## Rita Mitchell, VP & Wells Fargo SBA Lending Regional Sales Manager

Rita has over 20 years of experience in SBA lending and she manages a team of SBA lending professionals, who support local businesses in obtaining SBA-backed loans. The SBA loans can be used for: business needs, including purchasing commercial real estate and business equipment, acquiring a new business or franchise, partner buy-outs, and working capital. In 2006, Mitchell was selected by the U.S. Small Business Administration as the National Financial Services Champion.

Connect to weekly webinars at: <https://connect16.uc.att.com/sba/meet/?ExEventID=84148387>

NOTES: Webinars are online and via telephone and allow two-way communication between presenter and attendee.

You will be asked to input your name and email address then AT&T Teleconference program will request a phone number to call you.

### 2013 Summer Speaker Series Overview

The Summer Speaker Series will feature a variety of topics presented by: lending and industry experts, government small business advisors, higher education program directors and non-profit executives who will speak on their subject matter expertise – all of them focusing on aspiring and existing veteran business owners.

Aspiring and existing veteran business owners around Southern California are invited to participate in an upcoming Summer Speaker Series via webinar. This webinar series is also open to all veteran and military technical assistant providers who would like to learn about various veteran business resources.

### Complete list of speakers for the 2013 Veteran Webinar - Summer Speaker Series

- Rita Mitchell, Wells Fargo (June 5 - SBA Loan Program & Access to Capital)

- Tina Kapral, Institute of Veterans and Military Families at Syracuse University/UCLA Anderson School of Business (June 12 – Veteran Business Education)
- Larry Broughton, former Special Forces, Speaker, Author, Entrepreneur (June 19 – Motivational Speaker)
- Noah Harris, Veteran Business Outreach Center (June 26 – Veteran Business Technical Assistance)
- Derek Overby, Article Response (July 10 – Social Media)
- David Poulin, U.S. Department of Labor (July 17 - Veteran Employment Training for Small Business)
- Debbie Cabreira-Johnson, LA County and SBA Procurement Technical Assistance Center (July 24 – Government Contracting Assistance)
- TBD, Microlender (July 31 – Access to Capital)
- Pam Smith-Cressel, General Services Administration (August 7 – Government Contracting)
- Susan Lamping, CDC Small Business Finance (August 14 – Access to Capital)
- Vic Scimo, FranNet of Southern California (August 21 – Veteran Friendly Franchising)
- Mark Steiner, MA Steiner Construction (August 28 – Veteran Business Owner and Success Story)

Source: U.S. Small Business Administration



Rita Mitchell, Vice President & Wells Fargo SBA Lending Regional Sales Manager

## Sole proprietors and prevailing wages: A Q&A



Käto Cooks, Contributing Editor Sales Manager

### By Käto Cooks, Contributing Editor

Publicly funded construction in California requires a laundry list of legal obligations. Intended to ensure fairness in the procurement process and equity in wage treatment of workers, public works laws strive to balance bid-award opportunities for contractors.

Sometimes missed in the discussion are sole proprietors, those one-person business entities working, often, at the periphery of the process. This article is a response to the question, “Are sole proprietors exempt from prevailing wage requirements?”

The short answer is no. Here’s why.

One requirement, as spelled out in California’s labor code at §1774, is pretty clear: The contractor to whom the contract is awarded,

and any subcontractor under him, shall pay not less than the specified prevailing rates of wages to all workmen employed in the execution of the contract.

The contractor (every subcontractor is, in fact, a contractor, but in a subordinate position to the prime contractor) must pay prevailing wages to its employees. The entity type, whether a corporation, partnership, limited liability company, or sole proprietorship, is irrelevant to that requirement.

What often confuses some is that, many times, the sole proprietor is also the only worker, or one of a handful of its workers, representing the company on the public works site. As the company owner, the sole proprietor might argue for exemption based on the erroneous notion that “management is exempt.” Once the “manager” dons tools and engages in the tasks of a worker, that manager

Continued on page 16

### Inside this issue:

<b>EPA Survey Shows Sub-Bid Request Ads</b>	<b>Page 2</b>	<b>SBE - Let's Do Business!</b>	<b>Page 8</b>
<b>Minorities Business Report</b>	<b>Pages 3-5, 12</b>	<b>California Hispanic Chamber</b>	<b>Page 9</b>
<b>Banking &amp; Finance</b>	<b>Page 6</b>	<b>Public Legal Notices</b>	<b>Pages 10-14</b>
	<b>Page 7</b>	<b>SBE Radio</b>	<b>Page 15</b>

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
 703 Market St., Ste 1000, San Francisco, CA 94103

PSRST STD  
 U.S. Postage  
 PAID  
 San Fran CA 941  
 Permit No. 820

### RESOLUTION 242-12

On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

- AFRICAN AMERICAN • CHINESE • HISPANIC



# EPA Survey Shows \$384 Billion Needed for Drinking Water Infrastructure by 2030

The U.S. Environmental Protection Agency (EPA) today released results of a survey showing that \$384 billion in improvements are needed for the nation's drinking water infrastructure through 2030 for systems to continue providing safe drinking water to 297 million Americans.

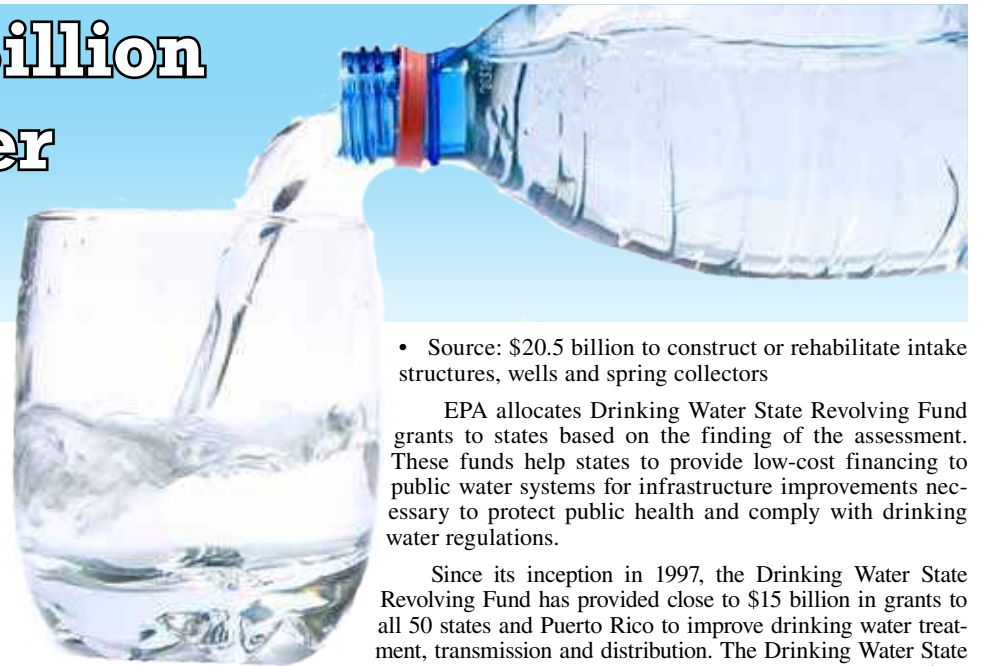
EPA's fifth Drinking Water Infrastructure Needs Survey and Assessment identifies investments needed over the next 20 years for thousands of miles of pipes and thousands of treatment plants, storage tanks and water distribution systems, which are all vital to public health and the economy. The national total of \$384 billion includes the needs of 73,400 water systems across the country, as well as American Indian and Alaska Native Village water systems.

"A safe and adequate supply of drinking water in our homes, schools and businesses is essential to the health and prosperity of every American," said EPA Acting Administrator Bob Perciasepe. "The survey EPA released today shows that the nation's water systems have entered a rehabilitation and replacement era in which much of the existing infrastructure has reached or is approaching the end of its useful life. This is a major issue that must be addressed so that American families continue to have the access they need to clean and healthy water sources."

The survey, required under the Safe Drinking Water Act to be submitted to Congress every four years by EPA, was developed in consultation with all 50 states and the Navajo Nation. The survey looked at the funding and operational needs of more than 3,000 public drinking water systems across the United States, including those in Tribal communities, through an extensive questionnaire. In many cases, drinking water infrastructure was reported to be 50-100 years old.

## The assessment shows that improvements are primarily needed in:

- Distribution and transmission: \$247.5 billion to replace or refurbish aging or deteriorating lines
- Treatment: \$72.5 billion to construct, expand or rehabilitate infrastructure to reduce contamination
- Storage: \$39.5 billion to construct, rehabilitate or cover finished water storage reservoirs



- Source: \$20.5 billion to construct or rehabilitate intake structures, wells and spring collectors

EPA allocates Drinking Water State Revolving Fund grants to states based on the finding of the assessment. These funds help states to provide low-cost financing to public water systems for infrastructure improvements necessary to protect public health and comply with drinking water regulations.

Since its inception in 1997, the Drinking Water State Revolving Fund has provided close to \$15 billion in grants to all 50 states and Puerto Rico to improve drinking water treatment, transmission and distribution. The Drinking Water State Revolving Fund program has also provided more than \$5.5 billion to protect drinking water in disadvantaged communities.

EPA is committed to utilizing the tools provided under the Safe Drinking Water Act to assist states and to better target resources and technical assistance toward managing the nation's drinking water infrastructure. In addition to Drinking Water State Revolving Fund grants, EPA awarded nearly \$15 million in funding in 2012 to provide training and technical assistance to small drinking and wastewater systems – those serving fewer than 10,000 people – and to private well owners to improve small system operations and management practices and to promote sustainability. EPA also works with states, municipalities and water utilities to strengthen the resiliency of drinking water systems against the potential impacts of severe weather events and climate change.

More information: [http://water.epa.gov/grants\\_funding/dwsrf/index.cfm](http://water.epa.gov/grants_funding/dwsrf/index.cfm)

Source: U.S. Environmental Protection Agency

## \$1 Million Recoupment to the District in Settlement with Maryland Contractor for Its Abuse of CBE Program

Attorney General Irvin B. Nathan announced today that the District has settled a contemplated civil enforcement action against Forrester Construction Co., a Maryland-based company, for a \$1 million payment by the company to the District and Forrester's forbearance from seeking any contracting preferences under the District's Certified Business Enterprise (CBE) program for 30 months.

The settlement followed the Office of the Attorney General's investigation of the company's participation in the CBE program, which is intended to provide contracting advantages to small and disadvantaged D.C. businesses. The settlement resolves claims the District was prepared to bring under the civil provisions of the federal Racketeer Influenced and Corrupt Organizations Act (RICO) and under the District's False Claims Act.

The Attorney General's investigation found that Forrester engaged in a pattern of fraudulently bidding on and winning District government construction contracts by misrepresenting the terms of its joint venture agreements with a D.C.-based company, EEC of DC, Inc. Through these practices, between 2008 and 2011, Forrester gained significant preference points and won contracts to build a new headquarters building for the

D.C. Department of Employment Services (DOES) and to build a senior wellness center, and to renovate Anacostia Senior High School.

The CBE program gives bidding advantages to D.C. businesses, including small and disadvantaged businesses, and to joint ventures controlled by such businesses. A joint venture is eligible for the maximum bidding advantage on a construction contract only if the D.C. business is the majority, controlling partner; will do a majority of the joint venture work; and will receive a majority of the profits under the contract.

The investigation showed that Forrester and EEC repeatedly represented to the District that EEC, a company that qualified for bidding advantages under the CBE program, was the majority partner of the joint ventures, would do a majority of the joint venture work, and would earn the majority of the profits. Instead, Forrester and EEC entered into secret side deals providing for Forrester, which did not qualify on its own for any bidding advantages, to receive the overwhelming share of the contract work and profits. By securing these bidding preferences under the CBE program, Forrester and EEC were able to win at least three construction contracts that the District would otherwise

have awarded to other bidders.

The payment to the District will take the form of an offset from the final payment by the District to Forrester of the base contract amount for the Anacostia Senior High School renovation. In full satisfaction of the final base contract bill for \$3.2 million, the District will pay and Forrester will accept payment in full of \$2.2 million. Under the settlement, Forrester has also agreed not to seek contracting preferences under the CBE program for 30 months.

Attorney General Nathan said, "Through our intensive investigation and our securing even before filing a court suit a \$1 million payment from this Maryland contractor for the District and a 30-month ban from attempting to secure any CBE preferences in the District, we send the clear message that we will not tolerate abuse of programs designed to promote D.C. businesses. We are ready to use all available remedies, including any applicable federal statute, to deter such misconduct and to provide the District with the benefits of honest, competitive bidding."

Source: The District of Columbia

### Editorial Staff

Editor in Chief:  
Gerald W. Johnson [gwj@sbeinc.com]

Managing Editors:  
Valerie Voorhies [vuv@sbeinc.com]

General Manager:  
Kevin Grant [kgrant@sbeinc.com]

### Marketing & Sales Staff

#### Production Staff

Production Manager:  
Nabil Vo [nvo@sbeinc.com]

Graphics Design:  
Tyler Chen [tchen1129@gmail.com]

Webmaster:  
Umer Farooq [umer@octadyne.com]

Writer:  
Cheryl Hentz [cheryl.hentz@gmail.com]

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2013 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

### AWARDS

• **CITY OF LOS ANGELES**  
Black Business Association,  
Outstanding Entrepreneur  
Mayor's Advisory Board,  
Outstanding Achievement as a Vendor/Supplier

• **COUNTY OF LOS ANGELES**  
Black Business Association,  
Outstanding Entrepreneur

• **BAY AREA CONTRACT COMPLIANCE OFFICERS ASSOCIATION**  
Champion of Diversity

• **NAMCSC**  
Minority Advocate

703 Market Street, Suite 1000  
San Francisco, CA 94103

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Telephone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255  
Office Hours: 8:00 a.m. - 5:00 p.m.

### MEMBERSHIPS



ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988



# NORTHERN & SOUTHERN CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

Sub-Bids Requested From Qualified D/S/LBE Subcontractors & Suppliers

**Transbay Transit Center – Structural Steel Superstructure**  
**Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture**  
**Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG07.01R**  
**DBE/SBE/LBE Goal: 12%**

**Subcontractor Quote Due Date: June 17, 2013 – 3:00PM**

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

**Subcontracting:** Steel Fabrication & Erection, Bearings, Expansion Joints, Studs, Stay-In-Place Forms, Welding, Painting/Steel Touch-Up, Traffic Control

**Vendors:** Pipe Supplier, Fencing, Traffic Control, Safety Equipment

**Services:** Geotechnical & Vibration Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Jobsite Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration

**Trucking:** Flatbed Trucking, On-site Hauling, and Material off haul.

**Instructions for bidders:** For information on plans and specs and/or receive an Invitation to Bid, please submit your information to [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com). Plans and Specs are also available at several locations throughout California. Refer to page A1-2 – A1-6 of the RFQ for instructions on how to submit their bids and submit to (951) 788-2449 or email to [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com)

**Subcontracting Requirements:**

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

**Skanska is an Equal Opportunity Employer**

Skanska Estimating Dept: Ph: (732) 366-7213, Fax: (732) 366-7001  
 Email: [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com)

## SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**North Hollywood Station West Entrance Design-Build Project**  
**Owner: LACMTA**  
**Contract No.: C1013R**

**DBE Anticipated Level of Participation Goal: 10%**  
**Sub/Vendor Proposal Due Date: June 18, 2013 – 4:00PM**

Plans, Specifications, Invitation to Bid and Subcontracting Requirements are all available for view at our main office in Riverside or on our outreach website: <https://partners.myskanska.com/usa/clients/lametro/NHSWE/Outreach/SitePages/Interested%20Firms.aspx>

**Quotes requested for contractors, suppliers and service providers include, but are not limited to:** Demolition (pavement, curbs, knock-out-panel, signals, sidewalk, fence, signage), reinforced concrete structure, support of excavation, excavation, hydrocarbon resistant membrane, trucking, elevators, escalators, doors, file, glass entrance canopy, stainless Steel, stairs, granite, metal railings, painting, plumbing, HVAC, metal fences and gates, concrete and AC paving, electrical work, fire alarm, data network and comm, CCTV, SCADA, MOT, traffic signals, lighting, signs, striping, utility work, drainage, SWPPP, flat-work, landscaping, temporary security fencing, design, noise and vibration monitoring, pre/post-const. survey, geotechnical work, quality control, survey, mural artwork removal and installation, jobs coordination

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please complete and return the Invitation to Bid. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Failure to adhere to the Proposal Due Date and requirements may result in your bid not being reviewed. Subcontracting Requirements and all other bidding instructions can be found on our website listed above.

**Skanska is an Equal Opportunity Employer**

Skanska Estimating Dept: Ph: 951-684-5360, Fax: 951-788-2449  
 Email: [jerome.dipadova@skanska.com](mailto:jerome.dipadova@skanska.com)



**DBE Rebar Opportunity**  
**15,000 tons or more**  
**Milpitas, CA area**  
**Start ASAP**  
**Email: [Fred.Fox@sshjv.com](mailto:Fred.Fox@sshjv.com)**  
**Phone: 408-678-0145**



**I-805 North Improvement**  
**Design Build Project**  
**Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: [www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)

**Bid Packages available are: CIDH, Electrical**

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



**Santa Clara Valley**  
**Transportation Authority**  
**Design-Build Contract DB1102F**  
**Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: [www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO



**FIND**  
 Subcontractors, Vendors,  
 and Suppliers

**REACH**  
 Diverse Audiences of Various  
 Ethnicity, Race, & Gender

**ADVERTISE**  
 Sub-Bid Request Ad

SBE Newspaper boasts a weekly readership of **75,000**  
 SBE Delivers competent, competitive, and certified  
 subcontractors, vendors, and suppliers

# NORTHERN CALIFORNIA

# SUB-BID REQUEST ADS

REQUESTING SUB-QUOTES FROM QUALIFIED LBE, MBE, WBE, & OBE  
SUBCONTRACTORS/SUPPLIERS FOR:

**Minnie & Lovie Ward Athletic Field Renovation**  
**Contract No.: 3077V**  
**Owner: City & County of San Francisco**  
**Engineers' Estimate: \$3,700,000.**  
**BID DATE: June 19, 2013 @ 2:30 PM**

Items of work include but are not limited to: Trucking, SWPPP, Concrete, Underground Utilities, Fencing, Site Furnishings, Landscape/Irrigation, Bleachers, Electrical, General Building Contractor – Covered Storage Area, Hand Railing.

Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, and Cement Masons unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company dba Pavex Construction Division is an equal opportunity employer.

**Granite Rock Company DBA Pavex Construction Division**  
120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
**Contact: Vicki Narciso • vnarciso@graniterock.com**  
We Are An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE's for the following project:

**Construction on State Highway in San Joaquin County Near Terminus from Mokelumne River  
Bridge to Little Potato Slough Bridge**  
**Contract No. 10-0G8004 • Federal Aid Project No. ACNH-P012(112)E**  
**Engineer Estimate: \$29,000,000 - 760 Working Days**  
**Goal: DBE 4%**  
**Bids: June 18, 2013 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Electrical, Construction Area Signs, Traffic Control, Clear & Grub, Hydroseeding, Erosion Control, Pile Driving, Pre-stressing Concrete Cast-in-Place, Joint Seal, Reinforcing Steel, Signs Roadside, Fencing, Object marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic and Painted Striping and Pavement Marking, Signal and Lighting, SWPPP Planning, Wick Drains, Settlement Monitoring, Underground Drainage, Asphalt Concrete and Truckers.

**Scope of Work:** Pavement rehabilitation and bridge construction.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Karim Massoud 925-606-2400, karim.massoud@rgwconstruction.com, for any questions regarding bonding, lines of credit, insurance, equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

### RGW Construction, Inc.

Contractors License A/B 591940  
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925  
An Equal Opportunity Employer

REQUEST FOR LBE/MBE/WBE/OBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Minnie & Lovie Ward Athletic Field Renovation • Contract No. 3077V (ID No. FCP13075)**  
**City and County of San Francisco**  
**BID DATE: June 19, 2013 @ 2:30 PM**

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Fencing, Survey, Utilities, Irrigation/Landscape, Small Wood Structure, Electrical, Misc. Metal (Handrails) and Construction Materials

### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
**Contact: Mike Crowley**  
An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/MBE/WBE/OBE Participation. Plans & Specs are available for viewing at our office.

### BLOCKA CONSTRUCTION, INC.

REQUESTS QUOTATIONS FROM ALL QUALIFIED SUBCONTRACTORS AND SUPPLIERS, INCLUDING MBE, WBE, AND SBE FIRMS FOR THE FOLLOWING PROJECT:

**Camanche Dike 2 Relief Well Drainage and Camanche and Pardee GPS Survey Improvements (Specification 2065)**  
**OWNER: East Bay Municipal Utility District (EBMUD) • BID DATE/TIME: June 12, 2013 – 1:30 PM**

Qualified Subcontractors and Suppliers, including MBE, WBE, & SBE firms, wanted for the following items, including, but not limited to: Concrete, Earthwork, Fencing, Low Voltage Electrical, Mechanical Piping, Miscellaneous Metals, Painting/Coating Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms.

### Blocka Construction, Inc.

4455 Enterprise Street, Fremont, CA 94538  
**Contact: Lori Magruder • lmagruder@blockainc.com • P: 510-657-3686; F: 510-657-3688**

WE ARE AN EQUAL OPPORTUNITY EMPLOYER - CA LICENSE NO. 679326

### GHILOTTI CONSTRUCTION COMPANY, INC.

246 GHILOTTI AVENUE, SANTA ROSA, CA 95407 • PH: 707/585-1221 • FX: 707/585-1601

### POWELL ST. & HOLLIS ST. PIPELINE REPLACEMENTS, NO. 2073

**OWNER: EAST BAY MUNICIPAL UTILITY DISTRICT**

**LOCATION: EMERYVILLE, CA**

**DATE & TIME: 6/26/13 @ 1:30 PM**

**SUBMIT QUOTES BY: 6/26/13 @ 11:30 AM**

Ghilotti Construction Company, Inc. is seeking certified MBE/WBE subs/suppliers/truckers. The work consists of installing various sized mortar lined and plastic coated steel pipe and fusion bonded epoxy lined and coated pipe. Quotes requested include: **WELDED STEEL PIPE, AGGREGATE AND ASPHALT, SHORING, TRAFFIC CONTROL, STRIPING, ELECTRICAL, MINOR CONCRETE, WELDING AND TRUCKING.** GCC is available to discuss breaking out any portion of work.

Engineer's Estimate: \$1,000,000.00 / Goal: MBE 25% - WBE 9% / 130 CD / \$650.00 Calendar Day LD.

Mr. Steve Hanak (707/585-1221 or [steveh@ghilotti.com](mailto:steveh@ghilotti.com)) is the Estimator for this project and is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: G.C.C. may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. G.C.C. will pay bond premiums up to 1 1/2% of contract cost. **G.C.C. is a UNION CONTRACTOR.** Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

Plans, specifications and project requirements may be reviewed at our office in Santa Rosa. They may also be obtained through EBMUD @ <http://www.ebmud.com/current-construction-bids>. Ghilotti Construction Company encourages the use of minority and women subs/suppliers/truckers.

We are an equal opportunity employer.

### GHILOTTI CONSTRUCTION COMPANY, INC.

246 GHILOTTI AVENUE, SANTA ROSA, CA 95407 • PH: 707/585-1221 • FX: 707/585-1601

**OWNER: Santa Clara Valley Transportation Authority**

**PROJECT: Chaboya Division Paving Rehabilitation PROJECT NO: C13053**

**DATE & TIME: 6/20/13 @ 2:00 PM**

**SUBMIT QUOTES BY: 6/20/13 @ 12:00 AM**

Ghilotti Construction Company, Inc. is seeking certified DBE/SBE subcontractors, suppliers and truckers for the Chaboya Division Paving Rehabilitation in San Jose, CA. The work consists of pavement rehabilitation of the bus parking area at the Chaboya Division. Quotes requested include: SWPPP, COLD PLANE ASPHALT PAVING, ADJUST IRON, ELECTRICAL, STRIPING & MARKING AND TRUCKING. **Engineer's Estimate:** \$1,400,000.00 / SBE Goal: 22% / 150 WD / \$1,500.00 calendar day LD. GCC is available to discuss breaking out any portion of work. DBE's must be currently certified through an agency acceptable to the Santa Clara Valley Transportation Authority (VTA). SBE's must be certified through the VTA, an application is available at [http://www.vta.org/inside/download/forms/sbe\\_app.doc](http://www.vta.org/inside/download/forms/sbe_app.doc).

Mr. Mark Mahboubi (707/585-1221 or [markm@ghilotti.com](mailto:markm@ghilotti.com)) is the Estimator for this project and is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: G.C.C. may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. G.C.C. will pay bond premiums up to 1 1/2% of contract cost. **G.C.C. is a UNION CONTRACTOR.** Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

Plans, specifications and project requirements may be reviewed at our office in Santa Rosa. Plans and specifications can be obtained from the Contract Office of VTA at 3331 North First Street, Building A, San Jose, CA 95134, for \$50.00 per set. Ghilotti Construction Company encourages the use of minority and women subcontractors and suppliers and considers such to be an important aspect of the project.

We are an equal opportunity employer.

REQUESTING SUB-QUOTES FROM QUALIFIED SBE  
SUBCONTRACTORS/SUPPLIERS FOR::

**Chaboya Division Paving Rehabilitation**  
**Contract No.: C13053**

**Owner: Santa Clara VTA**

**Engineers' Estimate: \$1,700,000.**

**BID DATE: June 20, 2013 @ 2:00 PM**

Items of work include but are not limited to: Grinding, Trucking, Striping, Concrete, Utility Adjust.

Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, and Cement Masons unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company dba Pavex Construction Division is an equal opportunity employer.

### Granite Rock Company DBA Pavex Construction Division

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
**Contact: Hector Corona • hcorona@graniterock.com**

We Are An Equal Opportunity Employer



# NORTHERN & SOUTHERN CALIFORNIA

# SUB-BID REQUEST ADS

REQUESTING SUB-BIDS from qualified DBE Subcontractors, Suppliers and Equipment Rentals for the following project:

**Groundwater Recovery Plant  
Expansion Project in the City of San Juan Capistrano, California  
CIP No. 13807**

**Bid Date/Time: June 27, 2013 at 2:00 p.m**

**Owner:** : City of San Juan Capistrano  
32400 Paseo Adelanto • San Juan Capistrano, CA 92675

**Scope of Work Includes:**

Install Reclaimed Water Treatment Equipment, Electrical, Instrumentation, Chain Link Fencing, Asphalt Paving, Minor Concrete, Furnish & Install recycled water pumps and RO Feed Pumps

Plans and Specifications are available from the Owner and may be viewed at the office of G.B. Cooke, Inc. Monday through Friday 8:00a.m. to 5:00p.m. All quotes are requested by the COB June 20, 2013. G.B. Cooke, Inc. is an Equal Opportunity Employer. We will assist in obtaining bonds, line of credit and insurance if necessary.

**G.B. Cooke, Inc.**

580 E. Foothill Blvd. • Azusa, CA 91702 • Phone: 626-969-8736 • Fax: 626-969-7919  
Contact: Cori Greene • Email: cori@gbcookeinc.com

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 12 – Pavement Rehab/Rebuild, Terminous • Caltrans #10-0G8004  
BID DATE: June 18, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Type III Barricade, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Temporary Erosion Control, Sweeping, Abandon Culvert, Clearing & Grubbing, Structure Excavation, Geosynthetic Reinforcement, Settlement Platform, Erosion Control, Rumble Strip Ground-In, Data Core, Tack Coat, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Underground, Drainage Wick, Misc. Iron & Steel, Markers, MBGR, Concrete Barrier, Crash Cushion React 9SCBC, Horizontal Drain, Fencing, Import Borrow – Lightweight Aggregate, Import Borrow, Barrier Gate, Striping & Marking, Electrical and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard or Dan Palmer

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Intermodal Transit Center**

**San Francisco Bay Trail  
City of Hercules Contract No. 63001A  
REVISED BID DATE: June 20, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Access Gate, Mouse Proof Barrier, Rock riprap, Lightweight Embankment Material, Temp Fence, Health & Safety Plan, SWPPP, Temp Erosion Control, Sweeping, Rain Event Action Plan, Storm Water Annual Report, Construction Area Signs, Noise Monitoring, Clearing & Grubbing, Planting & Irrigation, Signs, Prepare and Paint Concrete, Underground Storm Drain, Sanitary Sewer, Minor Concrete, Soil Nail Retaining Wall, MSE Retaining Wall, Limetreat Soils, Hydroseeding, Dirt Offhaul, Fencing, and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Chaboya Division Paving Rehabilitation, San Jose  
Contract C13053**

**Santa Clara Valley Transit Authority  
BID DATE: June 20, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Cold Plane AC, Concrete, Striping & Marking, Adjust Utilities to Grade, SWPPP, Paving Fabric, Fog Seal and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.

**Rosa Parks II - Request for Bid  
(1239 Turk Street, SF)**

Cahill Contractors, Inc. is requesting bids for the Rosa Parks II Affordable Senior Housing project from the following trades:

**\*\*Note, not all trades are required for all phases**

**Phases 1, 2, & 3**

Demo & Earthwork, Electrical (telephone, data & security system), Doors / Frames / Hardware (Ph 1, 2 & 3, Alt. #2), Glazing (alum windows, storefronts & misc. glazing), Landscaping & Irrigation & Site Furnishings, Signage, Site Concrete, Unit Pavers & Asphalt Paving & Striping, Site Security, Site Utilities

**Phase 2 only**

Acoustical Ceilings & Panels, Caulking & Sealants, Drywall & Metal Stud Framing, Elevators, Exterior Cement Plaster, Exterior Scaffolding, Final Cleaning, Finish Carpentry (Ph 2, Alt. #1), Flooring (carpet, VQT, cork, linoleum, rubber flooring) (Ph 2, Alt. #3 & #5), Gypcrete, HVAC, Insulation & Firestopping, Kitchen Appliances (Ph 2, Alt#6), Misc. Specialties (Ph 2, Alt#4 (Rubber Mats), Overhead Coiling Grilles, Painting, Personnel Hoist, Pest Control (pigeon, bedbug & termite), Plumbing (Ph 2, Alt #6), Roofing & Waterproofing, Rough Carpentry, Sheet Metal & Seismic Joints & Metal, Panels, Structural Concrete (formwork, rebar and place & finish), Structural Steel, Metal Stairs & Miscellaneous Metals, Tile & Stone, Toilet & Bath Accessories, Traffic Coating, Stained Concrete, Sealed Concrete, Trash Chutes & Compactors, Window Treatments.

\*\*\*\*Please note, Cahill is NOT accepting from the following trades which have already been bid out:

Exterior Building Maintenance System, Fire Protection, Solar Hot Water System

Slated to break ground in Feb '14 and be complete by Nov '15 completed in 3 phases over 22 months:

**Phase 1:** (2/14 – 3/14) Create a temp. parking lot at the NE corner of Golden Gate Ave. and Webster St & relocate the existing Rosa Parks I main entrance.

**Phase 2:** (4/14 – 10/15) 4 stories (wood framing) on a concrete podium (total area 94,000 sf). Ground floor: a main lobby, community room, offices and parking. Upper levels: 98 units (studios, 1 & 2 bedroom units). 3 courtyards. Rental apartments units – NOT condos.

**Phase 3:** (11/15) Convert the temporary parking lot into a permanent parking lot including modifications to the existing site work and relocate the temporary Rosa Parks I main entrance to Turk Street.

This project is funded in part by the MOH/HUD's Section 202 Program. As such, the CMD's LBE, Construction Workforce and Prevailing Wage Policies apply.

**Voluntary Pre-Bid Meeting**

Date: 06/12/13 @ 1PM

Location: Cahill SF Office 425 California Street, Suite 2200

Rosa Parks II Bids

Due Date: 07/09/13 @ 2 PM

Plans and Specs can be downloaded from Cahill's file sharing site by going to the link below:

<https://cahillcontractors.box.com/s/ejqoyn845jre5pwsnvr5>

CAHILL CONTRACTORS, INC.

Contact: Julie Park (jpark@cahill-sf.com)

Phone: 415-986-0600

FINE LINE CONSTRUCTION Is Requesting Bids from Certified LBE Sub Contractors:

**ROSSI PLAYGROUND RESTROOM RENOVATION PROJECT  
CONTRACT #3097V (ID NO. FCP13098)**

**Located at: CITY & COUNTY OF SAN FRANCISCO – ARGUELLO  
(BETWEEN ANZA AND EDWARD STREETS), SF, CA**

**BID DATE: June 19th, 2013 @ 2:30 PM**

**Est. Cost: \$600,000**

**Trades Needed (but not limited to):** EXISTING CONDITIONS (Structure Demolition, Facility Remediation/ Haz Mat); CONCRETE; MASONRY; METALS; WOOD; THERMAL AND MOSITURE PROTECTION; DOORS AND WINDOWS; FINISHES; SPECIALTIES; PLUMBING; HEATING, VENTILATING AND AIR CONDITIONING; ELECTRICAL; COMMUNICATIONS; EARTHWORK; EXTERIOR IMPROVEMENTS; AND UTILITES.

Bids should be faxed to our fax at (415) 512-7688. Bid documents can be obtained by downloading at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from Contract Administration Division 1155 Market Street, 4th Floor, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "The Department of Public Works." Notices regarding Addenda and other bid changes will be distributed by email to all Plan Holders. Through written notice to our company we can also send them through "yousendit."

This is a Prevailing Wage Project

\*\*\*\*Bid Bonds and/or Payment & Performance Bonds may be required. Fine Line Construction is signatory to the Carpenter's and Laborer's Agreements. Successful Subcontractors will be expected to execute a standard Fine Line Construction Subcontract Agreement. Fine Line Construction is an equal opportunity employer.

RGW Construction Inc. is seeking all qualified DBE's for the following project:

**Castle Airport Taxiway B-1 Construction Project  
AIP No. 3-06-0364-14**

**Bids: June 13, 2013 @ 3:00 PM**

**DBE Goal: 4%**

**Requesting Sub-quotes for (including but not limited to):** Electrical, Grinding, Striping, HDPE Pipe Supplier and Trucking.

**Scope of Work:** Demolish existing Taxiway B-1 and construct new Taxiway B-1

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list

Plans and Specs are available to view and copy at our office or from the Department of Public Works, 345 West 7th Street, Merced, CA.. Contact John Pitsch 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

# MINORITIES

## business report



## Black Entrepreneurs Are Improving Their Online Performance

Until your website is accomplishing its goals, continuous improvement should be the name of the game. And even when you think you have arrived, just know that something can still be improved.

Web analytics software (Free if you use Google Analytics) facilitates website improvement. There is a concept called A/B testing or split testing. A/B testing is a method of experimentation where you test one web item (A) against another web item (B) to see which performs better.

You can test two different versions of a web page against each other. You can test two different banners, two different paragraph titles, two different background colors, etc.

### How does it work?

Version (A) will be shown to one group of website visitors, while the other version (B) will be shown to another group of website visitors. Over time, the web analytics system will reveal which version performs the best.

By performing A/B split test experiments repeatedly, you will continuously improve your online marketing performance. Start using web analytics today! You have nothing to lose and everything to gain.

Source: Ebony Analytics

## Is Measuring Web Statistics a Waste of Time for Minority Owned Businesses?

A study conducted by Nucleus Research states that, a \$1 investment in analytics has a return-on-investment (ROI) of \$10. That's 10-to-1. That should be enough to make any entrepreneur sit up and take notice.

ROI stands for Return On Investment. If there is no ROI, then web analytics is a waste of time and money, or both. I'm here to tell you that web analytics is neither a waste of time nor money. It's actually quite valuable because you get out more than you put in.

Getting an ROI is challenging, but achievable by measuring website activity that affects your bottom line. That activity should be connected to increased revenue and/or decreased costs.

The calculation for ROI is quite simple. Ask yourself how much you put in and how much you got back. If you got back

more than you put in, then it's a good thing. If you got back less than you put in, then it's not good at all.

Marketing and promoting a business costs time and money. If you spend \$500 per month on SEO services or something like a \$1000 on PPC, or several hundred on email marketing, how much are you getting back in return for your efforts? What about spending a couple hundred dollars per month on web analytics services, how much are you getting back. Well, we know the answer to the last question. It's 10x what you put in.

Bottom Line: Web analytics is well worth the money and time you put into it. Start Today!

Source: Ebony Analytics

## "You Will Starve Trying To Help Black Owned Businesses" So What!

I recently visited over 50 websites that offer web analytics services and looked at the 'about us' pages on each of them. I don't see anyone that looks like me.

I'm not sure why this is. The benefits of web analytics are clear, yet we are not taking advantage of this technology. It scares me to think that black owned businesses will get caught on the wrong side of the digital divide.

I keep thinking there must be a way to get African Americans to start using this technology. Likewise, to start offering this service to minority owned businesses. Unfortunately, one of the things I keep hearing is that you can't make money trying to help black owned companies. To be honest, I really don't care. It's criminal for me to understand this stuff and not pass it along to the businesses in the community that are struggling and will continue to struggle, especially in the digital world, if they don't get with web analytics technology.

It's clear to me that any business that is online will not win if they are not using web analytics to understand the digital world in which they operate. I do understand that this

is just one more thing for a business owner to do on top of what they already are doing. Somehow, somehow, you must fit this into your schedule if you are going to operate online.

If you are not online, that's another issue. For those that are online, it is imperative that you spend time measuring and analyzing your website traffic in order to be competitive and improve your online operation.

Does the benefit of online analytics happen overnight? It could, but it really is about putting in place a system of continuous improvement. Start tracking your website right now so when you are ready to analyze the data, you'll be able to get insights from it. The insights are what allow you to make data driven business decisions. I encourage you to get with this right now. The moment the masses of African American businesses begins to grow and develop into a strong online (and offline) force, America will become that much greater. Start analyzing your online web data today. Don't wait.

Source: Ebony Analytics

## Why Black Owned Companies Must Use Keywords

What Is A Keyword? And How Can You Benefit From Using Them?

Keywords are the words that you want your website to be associated with on search engines such as google.com. If you optimize your website for specific keywords, your website will show up when people search for those terms.

To attract certain visitors to your website, you need to understand your target market and the words they use when trying to find the types of products or services you sell. Once you know those words, they will become the keywords that you optimize your website around.

As you go about building your website pages using your keywords, web analytics software will be able to calculate how effective each keyword is. Analytics will tell you how well you're doing against your competitors who use the same keywords, how good your keywords are at helping you sell your products, or how much free website traffic you receive.

Google analytics is a great free tool that you can use to track the performance of your keywords. Try to identify which ones help you sell more products and services so you can increase your website optimization around those. Likewise, identify which ones are not helping you reach your goals so you can decrease your marketing efforts based on them.

As you look at some of the other posts on this blog, do you notice what some of my keywords are? Well, black-owned is one of them. You've probably noticed that I've used it in the title of this post. Find your keywords and start using web analytics to help you build a solid online foundation.

Source: Ebony Analytics

### About Ebony Analytics

Hi! I am Christopher Williams. I am starting Ebony Analytics to highlight the importance of web analytics for minority and women business owners. We hear a lot about the digital divide between black business owners as compared to their white counterparts. This blog is an attempt to close the gap with information that will inform minority and women business owners about the importance of, not only online marketing, but online web analytics.

Here's a little bit about me. I have more than a decade of experience successfully marketing companies from Fortune 100 corporations to the smallest micro-entrepreneurs selling items at local flea markets.

I have a mathematics degree from Southern University at New Orleans as well as an MBA from Clark Atlanta University. Both are HBCUs that I am proud to have attended.

I am Google Analytics Certified, Google Adwords Certified, and Inbound Marketing Certified.

I am here to serve you.

Best regards,  
Christopher Williams



# BANKING \$ FINANCE

## Black bankers aim to empower communities through 'People's Economic Movement'

In his last public message the day before he was assassinated, Dr. Martin Luther King Jr. called on Black people in Memphis to support Black banks.

"We've got to strengthen Black institutions. I call upon you to take your money out of the banks downtown and deposit your money in Tri-State Bank," he said in his "Mountaintop" speech at Mason Temple, April 3, 1968. Tri-State Bank, now 65 years old and still in operation, was among the institutions where civil rights demonstrations were planned during that time.

After encouraging people to also support Black insurance companies, Dr. King concluded in his speech: "These are some practical things that we can do. We begin the process of building a greater economic base. And at the same time, we are putting pressure where it really hurts. I ask you to follow through here."

Felled by an assassin's bullet the next day, the "follow through" for which Dr. King asked never really happened. Fast forward 43 years later, an organization of Black and other racial minority banks and a radio talk show host have now united to take up the mantle amidst an economy that is still causing disparate suffering to African Americans.

Atlanta-based radio talk show host Warren Ballentine and the Washington, D.C.-based National Bankers Association believe reinvesting in Black-owned banks could inspire economic healing and strength in every aspect of the Black community. That's why they have started "The People's Economic Movement."

"If we want to change all the drugs in our community, if we want to change all the violence, if we want to change the educational abilities that our next generation will have, it starts with having the capital available to teach the proper things to do to make a difference," said Ballentine during a July 15 press conference at the NBA headquarters to announce the new movement.

A lawyer and bankruptcy attorney, Ballentine knows human behavior well as it relates to money.

"If we all come together and just open up accounts – not give your money away, but just open up accounts so that the banks will have the position to be able to lend the money to help the community – then people will have accountability because they have ownership and they're tied into it. And once they have an ownership, they're going to treat it so much differently than they're treating it right now," he said.

In a nutshell, the NBA and Ballentine will officially announce "The People's Economic Movement" on Aug. 28, coinciding with the unveiling of the Dr. Martin Luther King Jr. memorial in Washington. Ballentine will encourage people to open accounts in Black banks, which will in turn establish community programs to enrich their customers and neighborhoods.

NBA President Michael Grant sees the self-help movement as a catalyst to the stimulation of "much-needed economic development at our nation's urban core."

He said in a statement, "By depositing our money in minority banks, getting mortgages, small business loans or loans for college tuition from banks in our communities, consumers begin a process of harnessing the economic strength of the masses in a way that creates direct benefits to their communities which are still suffering from the worst economic crisis since the Great Depression."

Big banks have gotten a bad name during the economic downturn, largely due to their receiving bailout money while record numbers of people lost their homes due to predatory mortgage loans and unemployment. But, Black-owned banks are in a different category.

"Literally, the predatory lending, it wasn't from the small community banks. That was from the big banks. The banks that we're dealing with, the members of the NBA, were responsible and conservative and accurate in what they were doing as far as their lending practices in comparison to other banks," Ballentine said.



Radio Talk Show Host Warren Ballentine, Black bankers and civil rights representatives are teaming up to encourage an economic revolution by encouraging Blacks to do business with Black banks. Pictured in the front row are Hermond E. Palmer Jr., vice president, Industrial Bank; Michael Grant, president, National Bankers Association; Kim D. Saunders, president and CEO, M&F Bank; Ballentine; and the Rev. Deforest B. Soaries Jr., senior pastor, First Baptist Church of Somerset, N.J. In the back row are Victor E. Cook, executive director, NBA; Joe D. Briggs, counsel, NFL Players Association; Hilary Shelton, vice president, NAACP; and B. Doyle Mitchell Jr., president and CEO, Industrial Bank.

Blacks have suffered most in the economic downturn, including unemployment rates that are consistently nearly twice the national average.

The "People's Economic Movement" will bring hope, Grant said during the press conference. "This campaign is allowing us to give folks something to rally around that they can believe in. This is an opportunity for us. We've decided that the NBA can and should play a galvanizing role to pull together elements of our community to start making economic development and finance an issue of importance to our communities."

Ballentine's vision has already been put to the test.

Kim Saunders, president and CEO of the 103-year-old M&F Bank in Durham, was applauded by her colleagues at the press conference when she said her bank established more than 60 new accounts in one day as Ballentine used his radio show to encourage people to open accounts during a National Community Reinvestment Day. "In our Charlotte Branch, we had standing room only," she recalled.

She said her bank has a strong relationship with faith-based communities, does hundreds of financial literacy workshops a year, has more than 1,000 new accounts – including 225 youth savings accounts – and has garnered more than a million dollars in deposits.

Saunders is now on the radio every Friday featuring customers talking about their M&F experience in learning about banking and establishing relationships that put them in homes and their own businesses.

Small banks teach people everything from how to write a check, balance a checkbook or pay their bills, Saunders said. "It's been an amazing campaign. I think this is really what we are called to do."

The "People's Economic Movement" is also expected to benefit community development overall. There are approximately 38 Black-owned banks in America. Because of limited deposits, none of them has a lending capacity of more than \$3.5 billion, but, in the past, they have pooled their resources in order to fund major projects.

The Rev. Deforest B. Soaries Jr., senior pastor of the First Baptist Church of Somerset, N.J., underscored the importance of the involvement of churches in the campaign.

"After you come to God, the second thing you do in our church is get out of debt and develop a budget and live within your means and pay yourself first," Soaries said at the press conference. "This is not just the role of the church, but the responsibility of the church. My lifestyle depends on people putting money into the plate, which means that my responsibility is to help them with the money they don't put in the plate."

Long time civil rights and community advocate Soaries said people need an option to institutions that set up in neighborhoods to rob people of their money.

"The unbanked and under-banked are using check cashing joints, rent to own, money orders and payday lenders," he said.

He also quoted statistics that say one out of five African Americans doesn't have a bank account and another 33 percent have bank accounts but don't use them. He calculated this to mean 54 percent of Black people in the U.S. are "unbanked or under-banked."

The NBA, with African American, Hispanic American, Asian American and Native American owned banks in 29 cities across the nation, is uniquely positioned to partner with Ballentine to change these conditions, Grant says. Yet, Black banks receive little support from potential customers.

According to an NBA statement, "Economists have estimated that while the African American community has over 1 trillion dollars in disposable income a year, it has been estimated that African American owned banks manage less than 5 percent of the wealth in the communities that they serve."

That's about to change, said Grant, referring to the partnership between M&F and Ballentine: "We've got to take this model of success and build on it."

*Award-winning veteran journalist Hazel Trice Edney is president and CEO of Trice Edney Communications and editor-in-chief of Trice Edney News Wire. She is former editor-in-chief of the National Newspaper Publishers Association News Service and Blackpressusa.com and former interim executive director of the NNPA Foundation. Trice Edney News Wire can be reached through Fatima Bartee at fatima@nationalnews-releases.com.*

Source: San Francisco Bay View



# SBEs - Let's Do Business! Business Development Forum

hosted by EBMUD and the CA Dept. of General Services  
Event was held on Friday, May 17, 2013



Deborah Lusk-Barnes - City of Oakland



(Right) Michael Aguillo - California Department of General Services



(Right) Siew Yee Lee - Minority Business Development Agency Business Development Center

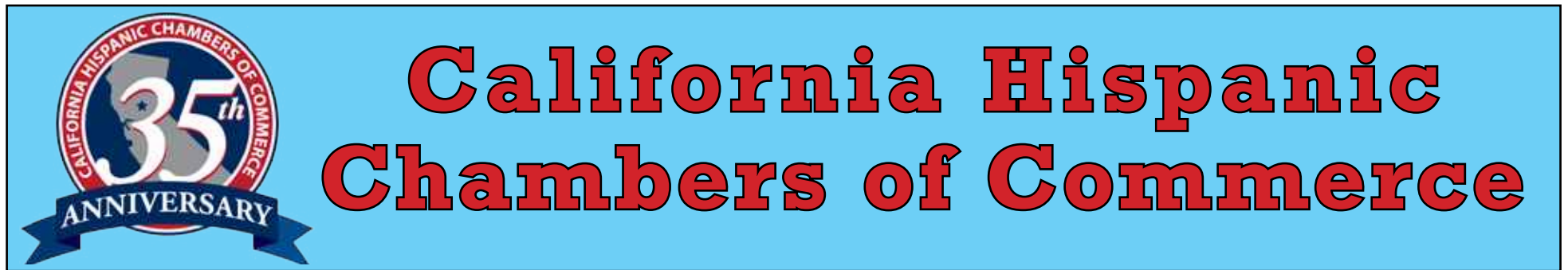


(Right) Rebekah Sharpe - East Bay Municipal Utility District

 EAST BAY MUNICIPAL UTILITY DISTRICT  
Website: <http://www.ebmud.com/>

 CALIFORNIA DEPARTMENT OF  
**GENERAL SERVICES**  
Website: [www.dgs.ca.gov/dgs/Home.aspx](http://www.dgs.ca.gov/dgs/Home.aspx)





## Covered California Selects CHCC For \$600,000 Grant To Educate Latino Businesses About Affordable Care Act

The California Hispanic Chambers of Commerce (CHCC), the premier organization promoting the development of Hispanic entrepreneurs and emerging Latino businesses in California, announced today it will receive a \$600,000 grant to educate Latino businesses around the state about the new federal Affordable Care Act.

Covered California, the organization responsible for implementing the Affordable Care Act in California, today announced \$37

million in grants it intends to award, including the award to the CHCC.

The CHCC was one of 48 organizations chosen from more than 200 applicants and was one of only five organizations chosen for the Small Business Health Options Program targeting small businesses.

“The reform of health care coverage is of critical importance to the Latino community,” said Mark Martinez, President and CEO of

the CHCC. “We are honored to be chosen to be a key provider of information about the Affordable Care Act to Latino businesses to help them and their employees get the coverage they need.”

Martinez said the CHCC will work with Hispanic chambers around the state to roll out the education and outreach initiative.

Among the outreach the grant will pay for are:

- Educational events and workshops for Latino businesses.
- Webinars for Latino businesses on the Affordable Care Act.
- A variety of communication efforts, including social media outreach.

Source: California Hispanic Chambers of Commerce

## California Hispanic Chambers of Commerce Celebrates its Historic 35th Anniversary at Annual Convention

Oakland Selected as Host City for Gathering of Business Leaders August 14-16 SACRAMENTO - The California Hispanic Chambers of Commerce (CHCC), the premier organization promoting the development of Hispanic entrepreneurs and emerging Latino businesses in California, announced today that it will hold its Annual State Convention in Oakland from Aug. 14 to 16 at the Oakland Marriott City Center.

This year’s convention theme “A Legacy of Leadership: Building America’s Business Future,” will celebrate the history of CHCC leadership, reflect on past accomplishments as well as promote the growth of Latino business in California and its contributions to the overall California economy.

The three-day convention is being produced by LatinPointe, a leader in present-

ing major political, business and musical events, including the Congressional Hispanic Caucus Conference & Gala, LULAC National Convention and the Tejano Music National Convention to name a few.

“We are excited to bring the largest gathering of California business leaders to Oakland for our historic 35th year celebration,” said Ernie Gutierrez, Chairman of the California Hispanic Chambers of Commerce. “We appreciate the warm welcome Oakland city officials have given us, as well as their enthusiasm for promoting Latino businesses.”

“We are honored that the California Hispanic Chambers of Commerce has selected Oakland as their destination for the 2013 convention,” said Oakland Councilmember Noel Gallo. “Oakland is an amazing City with a range of diverse activities from boat rides on the

waterfront to hiking amongst the hundreds of acres of beautiful redwood trees in the Oakland Hills. We have received national recognition for our amazing array of gourmet restaurants and, as recently as this week, Oakland was named as the #1 Most Exciting City in America! I invite you to explore Oakland - to know it is to love it.”

The convention will bring more than 3,000 entrepreneurs, small business advocates and corporate representatives together. Session topics will be focused on small business, Latina-owned businesses and the importance of corporate partnerships. An array of renowned speakers and panelists as well as top notch special events and entertainment highlight the convention. A special business expo and Latina Pavilion showcase Latino businesses from throughout the state and will be open to

the public.

Mark Martinez, President and CEO of the Chamber, said the conference will recognize the accomplishments of Latino businesses while equipping business owners with the information and networking they need to grow in the coming years.

“Our goal is to provide attendees with useful information and networking opportunities for their businesses,” said James Duran, Chair of the 2013 Convention. “We also believe it’s important to recognize and celebrate the great contributions Latino businesses are making in this state. We are looking forward to a great event as we celebrate the chamber’s 35th year.”

Source: California Hispanic Chambers of Commerce

## PG&E 2013 Supplier Diversity Events

6/10/2013	California Small Business Association: 2013 California Small Business Day	Sacramento, CA
6/12/2013	The 2013 LBA Global Business Conference	Los Angeles, CA
6/21/2013	SBE/DBE Forum for Hayward Businesses-PG&E Sponsored Event	Hayward, CA
6/25/2013	Women's Business Enterprise National Council	Minneapolis, MN
6/27/2013	California Asian American Pacific Chamber of Commerce Board Meeting and Dinner	Emeryville, CA
6/28/2013	WEConnect International Member Meeting and Board Meeting	Minneapolis, MN
7/9/2013	2013 NMSDC Minority Business Program Managers Seminar	

## NORTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES

## OAKLAND UNIFIED SCHOOL DISTRICT

DOCUMENT 00 11 16  
(FORMERLY DOCUMENT 00100)

## INVITATION TO BID

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following project:

Roosevelt Middle School – RE-BID COPY  
Upper Roof & Mechanical Unit Replacement  
1926 19th Avenue, Oakland, CA 94606  
Project No. 12111

2. Sealed Bids will be received until **2:00 PM on Wednesday, June 26, 2013, at the District Office, located at 900 High Street, Oakland, CA 94601 @ the Receptionist's desk**, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

3. The Project consists of:

**Complete demolition of the most upper roof and mechanical units. Install new roof and replace mechanical units. Remove and replace with new ladders. Provide unit price for dry rot repair per sq ft with submittal of bid. Provide flood test on roof to insure no pounding areas. Prime and paint all metal flashing. 2 years of maintenance and training for staff including any special tools needed to maintain roof warranty.**

4. Engineer's Estimate: \$450,000.00

5. The Project Manager for this project is Kenya Chatman, she can be reached at (510) 535-7050.

6. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

7. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

**Class B – General Building Contractor and/or Class C-39 – Roofing Contractor**

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

8. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

9. The successful Bidder shall be required to furnish a 100 % Performance Bond and a 100% Payment Bond if it is awarded the contract for the Work.

10. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

11. A mandatory **Pre-bid** conference and site visit will be conducted at **10:00 AM on Friday, June 14, 2013** as follows:

**FRONT ENTRANCE  
Upper Roof & Mechanical Unit Replacement –  
RE-BID COPY  
Roosevelt Middle School  
1926 19th Avenue, Oakland, CA 94606  
Project No. 12111**

12. The District's designee and/or the California Department of Industrial Relations will be operating a labor compliance program on this Project pursuant to Labor Code section 1771, et seq.

13. Contracts documents are available on, **Friday, May 17, 2013, for review at East Bay Blue Print**, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed **Attention: Sandy**. Plans can be order by:

i. Phone: (510) 261-2990  
ii. Fax: (510) 261-6077  
iii. Email: ebbp@eastbayblueprint.com,  
Attn: Sandy

iv. Online using the Plan Command system at www.eastbayblueprint.com. or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE.

14. In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

15. The Oakland Unified School District ("District") has adopted a Contractor Pre-Qualification Program pursuant to California Public Contract Code 20111.5 for all Public Works contracts with a value estimated at \$15,000 or more.

**Pre-Qualification Process:**

• Submit a complete and signed Contractor Qualification Questionnaire for all projects.

• Bidders must be pre-qualified at least five business days prior to the bid opening date.

• Bidders must also submit a completed Long Form Contractor Qualification Questionnaire with each sealed bid for projects over \$ 250,000.

Pre-Qualification packages are available at the Buildings and Grounds offices located at 955 High Street, Oakland, CA 94601. You can also obtain a Pre-Qualification package from the Districts Website at: www.ousd.k12.ca.us. Go to: Departments/Facilities Planning & Management/Bids & Request for Proposals/Bidding Information / Pre Qualification Short Form. Please contact Juanita White at (510) 535-7044 with any questions regarding the Contractors Pre-Qualification Program.

**PLEASE NOTE THAT BIDS WILL ONLY BE ACCEPTED FROM PRE-QUALIFIED BIDDERS**

**BIDS SUBMITTED BY NON PRE-QUALIFIED FIRMS WILL BE REJECTED AS INVALID.**

16 .The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c)): A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

Section 8700 inclusive Door Hardware, Section 9860 Carpeting, Section 10800 Toilet Accessories, Section 15400 inclusive Plumbing Systems, Section 16700 inclusive Intercom/Paging/Clock/Signal Control, Fire Alarm Systems, Intrusion Alarm Systems, Telephone Systems, and Data Communications Systems.

17. **Project Labor Agreement:** The District has entered into a Project Labor Agreement with Building and Construction Trade Council of Alameda County, AFL-CIO.

END OF DOCUMENT

## Public Legal Advertisers:

The Small Business Exchange gives you more coverage and better results



### The best way to reach the African American, Chinese and Hispanic communities

**Resolution 242-12:** On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13: African American, Chinese, Hispanic.

### And the best return on your advertising dollar

The Small Business Exchange assists public agencies in buying goods and services through economic downturns and budget cuts by offering lower advertising rates and cost-efficient value-added services.

### Advertise in the Small Business Exchange and receive these benefits:

- Targeted distribution by industry, location, focus group(s) from our comprehensive and constantly updated 1.5 million business-to-business database.

- Our multi-channel distribution system delivers your message via print, email and online for maximum exposure.
- More bidders, which reduces the cost of goods and services to purchase.
- Wider and more diverse business participation.

### SBE Advertisers are always among good company!

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority

- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPMF
- UC San Francisco Medical Center
- UCLA

...and many more!

*"UCLA has been advertising with the Small Business Exchange since 1993 with excellent results."*

**Donna Hansen, UCLA**

*"SBE is able to handle ads in a certain target area and in a diverse marketplace."*

**Eileen Martinez, The Daily Journal**

*The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements . . . The Department has been more than satisfied.*

**Gordon Choy,  
San Francisco Department of Public Works**



## NORTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES

CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKSContract No. 2003J  
(ID No. FCE12090)  
CHINATOWN SAFE ROUTES TO SCHOOL  
FEDERAL AID PROJECT  
NO. SRTC004-0065

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on June 19, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at the intersections of Powell St/Washington St, Clay St/Joice St and Washington St/Trenton St and consists of new/modified traffic signals, flashing beacons, curb ramps, traffic routing and other related and incidental work. The time allowed for completion is 120 consecutive calendar days. The Engineer's estimate is in excess of \$350,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. The DBE participation goal is 20%. Only Caltrans certifications can be used to calculate the DBE participation. Call Bayard Fong at 415-554-3103 for details.

A pre-bid conference will be held on **June 5, 2013; 1:30 p.m.**, at 30 Van Ness Avenue, 5th Floor.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A or C-10"** license required at time of award.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director/CEO of Municipal Transportation Agency recommends the contract for award, and the Municipal Transportation Agency Board of Directors then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

6/6/13  
CNS-2493007#  
SMALL BUSINESS EXCHANGE

UNIVERSITY OF CALIFORNIA  
SAN FRANCISCOANNOUNCEMENT TO PREQUALIFIED  
DESIGN BUILDERS  
AND ADVERTISEMENT FOR BIDSMISSION BAY BYERS HALL ROOM 106 MRI  
REPLACEMENTProject No.: **M2644** / Contract No.: **DB0019**

Proposal Documents will be available beginning **June 3, 2013, at 10:00 AM** and can be purchased from UCSF Documents, Media & Mail:

Log into <http://www.cpfm.ucsf.edu/contracts/index.htm> Click on the UCSF Documents, Media & Mail button (Use the same website above to view complete Advertisement).

Bidders must attend a mandatory pre-bid conference at **10:30 AM, June 7, 2013**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm>

(Use the same website above to view complete Advertisement for Bids).

The following Design Builders have been prequalified to bid on this project and the University will

ONLY receive bids from the following:  
Cameron Builders, Inc.  
Dome Construction Corporation  
Rudolph & Sletten, Inc.

Sealed proposals are to be received on **June 21, 2013 at 3:00 PM** and opened at **3:05 PM** at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

## DESCRIPTION OF WORK:

UCSF proposes to replace an existing 3T MRI at Byers Hall, a medical research facility on the UCSF Campus at the Mission Bay location. The existing MRI will be replaced with a University furnished new General Electric 3T MRI 750.

The existing MRI will be removed and the new MRI will be installed in the same location. In addition to the MRI, GE is also supplying ancillary support equipment which will require structural support and utility connections. The selected Design Build team shall design and construct all necessary work to support the removal of an existing MRI unit and the installation of a new MRI unit. This project will require the (1) Removal and reinstallation of an exterior building panel, (2) Installation of all necessary utility connections and structural supports for new equipment, and (3) Modifications to the existing walls, flooring, ceiling and lighting to accommodate the new equipment.

Byers Hall is an occupied research laboratory on a developed research campus which is bordered by city

streets and a campus pedestrian walkway. Bridging Documents prepared by Kitchell CEM will describe the University's requirements and criteria for the MRI Replacement project, and these documents are provided in the contract documents.

**MAXIMUM ACCEPTANCE COST: \$750,000**

The Bidding mode will be a Design Build contract. Selection shall be based upon a "best value" approach which will be calculated on a "cost per point" basis. The proposer with the lowest cost per point "Best Value"

will be selected by the University as the lowest responsible proposer.

CONTRACTOR'S LICENSE: GENERAL  
BUILDING CONTRACTOR - B

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco  
June, 2013

UNIVERSITY OF CALIFORNIA  
SANTA CRUZADVERTISEMENT FOR GENERAL  
CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, Santa Cruz, responses to the University's prequalification documents for a Lump Sum contract are sought from bidders for the following project:

MERRILL COLLEGE RENOVATIONS PH.2 -  
Project Number: 2636  
UNIVERSITY OF CALIFORNIA,  
SANTA CRUZPREQUALIFICATION OF PROSPECTIVE  
BIDDERS

The University has determined that bidders who submit proposals on this project must be prequalified.

Prequalified bidders will be required to have the following California contractor's license:

GENERAL BUILDING CONTRACTOR, B  
GENERAL DESCRIPTION OF WORK

**Existing Buildings:** C and D dorms: Roofing replacement, restroom fixture replacement and plumbing modifications, window replacement, interior lighting and wood framing modifications, door replacement, flooring, interior and exterior paint, data and security infrastructure upgrades, fire alarm and sprinkler. Provision and installation of a new elevator for D dorm.

**Gatehouse Administration Building:** Remove existing breezeway enclosure and relocate shearwall for improved mailroom wing access. New flooring and mailroom modifications.

**New Construction:** Provision of a new two-story steel frame and concrete deck building to accommodate lower floor office tract and upper floor café/restaurant on top of an existing matt slab and retaining wall. Extensive landscaping, pathway and site lighting improvements for easier access and way-finding are associated with these architectural upgrades, including providing and installing three new exterior steel bridges for dorm access.

## PREQUALIFICATION SCHEDULE

On **MONDAY, JUNE 17, 2013**, a single set of Level 1 prequalification documents will be issued at:

CONTRACTS TRAILER  
PHYSICAL PLANNING AND CONSTRUCTION  
UNIVERSITY OF CALIFORNIA, SANTA CRUZ  
1156 HIGH STREET, SANTA CRUZ, CA 95064  
831-459-2366

UNIVERSITY OF CALIFORNIA  
SAN FRANCISCO

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

HUNTER'S POINT ROOF RENEWAL  
Project No.: **M2613A** / Contract No.: **S00444**

## DESCRIPTION OF WORK:

The scope of work includes applying acrylic roof coating at main roof and gravel roof. Apply elastomeric coating at exterior walls. Replace sealant joint at counter-flashings. Install walk pads.

**BIDDER QUALIFICATIONS:** To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

## PROCEDURES:

Bidding Documents will be available at **10:00 AM, June 7, 2013** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)  
1855 Folsom Street, Room 135  
San Francisco, CA 94103  
Contact Persons: Ben La (415) 476-5030  
(9:00 AM - 5:00 PM)  
Customer Service Line (415) 514-2054 (before & after working hours) Fax No. (415) 476-8278  
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>  
Click on the UCSF Documents, Media & Mail button

On **TUESDAY, JULY 2, 2013**, completed Level 1 prequalification documents will be received at:

CONTRACTS TRAILER  
PHYSICAL PLANNING AND CONSTRUCTION  
UNIVERSITY OF CALIFORNIA, SANTA CRUZ  
1156 HIGH STREET, SANTA CRUZ, CA 05064  
831-459-2366

No Level 1 prequalification documents will be accepted after 3:00 PM. However, the University reserves the right to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Level 2 interviews will be conducted after review of the Level 1 Prequalification Documents for those prospective bidders that pass Level 1.

## BIDDING SCHEDULE

Following is the anticipated proposal schedule:

1. Bidding Documents available to the prequalified bidders - APPROXIMATELY September 6 2013
2. Bids received and opened - APPROXIMATELY NOVEMBER 1, 2013

The exact dates, times, and location will be set forth in an Announcement To Prequalified Bidders.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any or all bids and to waive non-material irregularities in any response or proposal received.

All insurance policies required to be obtained by Contractor shall be subject to approval by University for form and substance. The Certificate of Insurance shall be issued on the University's form.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF  
CALIFORNIA  
University of California, Santa Cruz

Bidders must attend a **mandatory** pre-bid conference at **9:00 AM, June 11, 2013**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm> (Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Bids will be received and opened only at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before **3:00 PM, June 26, 2013**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**LICENSE CLASSIFICATION: Roofing Contractors OR Painting & Decorating Contractors**  
**LICENSE CODE: C39 or C33**  
**ESTIMATED CONSTRUCTION COST: \$150,000 - \$175,000**

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco - June, 2013

# NORTHERN & SOUTHERN CALIFORNIA PUBLIC LEGAL NOTICES



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-BT-1, Golden Gate Transit San Francisco Mid-day Bus Parking Facility Design Construction**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, July 9, 2013, by 2:00 p.m., PST**, at which time bids will be publicly opened and read.

This public works Project consists of commercial site improvements on the block under the elevated portion of Interstate 80 (I-80) bounded by Third, Fourth, Perry, and Stillman Streets in San Francisco, CA. The work includes construction of a sound wall with cast-in-drilled-hole piling and concrete pile caps along Stillman Street and part of Third Street; perimeter security fencing with automatic access gates; site lighting; site security system; furnishing and installing modular office units; construction of power feed to site; electrical and utility hook-ups; traffic signalization and curb ramps at Third and Perry Streets; modification of curb ramp at Fourth and Perry Streets; reconfiguration of Perry Street from one-way westbound traffic to one-way eastbound between Third and Fourth Streets to facilitate bus storage and operations at the Site; signage; pavement delineations; and landscaping.

A non-mandatory pre-bid conference will be held at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA on **Tuesday, June 25, 2013, at 11:00 a.m., PST**.

This is a **Public Works contract**. Bidders bidding as the prime contractor shall possess a valid **State of California Class A General Engineering Contractor's License**. All subcontractors, if any, shall be properly

licensed by the State of California to perform specialized trades.

District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/#PWD>.

To inspect and obtain Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bus Transit Division and look for Contract No. 2014-BT-1. Bid Documents are also available from the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601 by telephone at (415) 923-2223, or by e-mail at [districtsecretary@goldengate.org](mailto:districtsecretary@goldengate.org), or by facsimile at (415) 923-2013. There is a non-refundable purchase price of seventy-five dollars (\$75) for hard copies of the Bid Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional one hundred thirty dollars (\$130).

/s/ Janet S. Tarantino, Secretary of the District

Dated: June 6, 2013

6/6, 6/13/13

CNS-2493068#

SMALL BUSINESS EXCHANGE



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Request for **Contract No. 2013-FT-15, Refurbishment of the M.S. San Francisco Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, June 11, 2013, by 2:00 p.m., PST**, at which time bids will be publicly opened and read.

Request for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, May 31, 2013, by 4:30 p.m., PST**.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2013-FT-15.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by email at [districtsecretary@goldengate.org](mailto:districtsecretary@goldengate.org), or by facsimile at (415) 923-2013.

/s/ Janet S. Tarantino,

District Secretary

Dated: May 30, 2013

5/30, 6/6/13

CNS-2487512#

SMALL BUSINESS EXCHANGE

## SAN FRANCISCO BAY AREA WATER EMERGENCY TRANSPORTATION AUTHORITY (WETA)

### NOTICE OF PROPOSED ANNUAL OVERALL DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL FOR FEDERAL FISCAL YEARS 2014 - 2016

The Board of Directors of the San Francisco Bay Area Water Emergency Transportation Authority (WETA) announces a proposed 1.36% overall goal for the participation of Disadvantaged Business Enterprises in contracting opportunities that are budgeted to receive federal financial assistance from the U.S. Department of Transportation, as administered by the Federal Transit Administration, for the period October 1, 2013 through September 30, 2016. This overall goal is broken into 100% race-neutral and 0% race-conscious components. Information on the development of the proposed goal and their rationale is available for inspection from 8:30 a.m. to 4:00 p.m., Monday through Friday, at the San Francisco Bay Area Water Emergency Transportation, Pier 9, The Embarcadero, Suite 111, and San Francisco, CA 94111 for 30 days following the date of this notice. Comments will be accepted on the goals for 45 days from the date of this notice. Comments may be submitted to the DBE Program Administrator at the above-mentioned address or to the Civil Rights Officer, Federal Transit Administration, Region IX, 201 Mission Street, Suite 1650, San Francisco, CA 94105.

SMALL BUSINESS EXCHANGE

CNS-2484718#

## NORTHERN CALIFORNIA

## SUB-BID REQUEST ADS

Shimmick/ Danny's Joint Venture  
SBE/ DBE/ LBE Subcontractor/Supplier Bids Requested For:

**Transbay Transit Center**  
**General Contractor: Webcor/ Obayashi**  
**TG07.1R Structural Steel Superstructure Package**  
**Bid Date: June 20, 2013 at 2:00 PM**  
**Fax all quotes to 510-777-5099**

Requesting qualified SBE/ DBE/ LBE certified Subcontractor and Supplier Quotes on:  
**Demolition, Fence, Paint, Post Tensioning, Steel-Erection, Structural Steel, Survey, Traffic Control, Trucking, Welding, Bearing Pads, Falsework Material, and Ready Mix.**

Bid Plans and Specifications may be purchased via ARC - (415) 495-8700 <http://www.e-arc.com> or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone: 510-777-5050

Subcontractors and Suppliers interested in this project may contact Matt Azzi by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick/ Danny's Joint Venture are required of subcontractors for this project. Shimmick/ Danny's Joint Venture will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest Shimmick/ Danny's Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick/ Danny's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick/ Danny's Joint Venture requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

**Shimmick/ Danny's Joint Venture**

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 • Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

Fine Line Construction is requesting subcontractors/material suppliers/and truckers for the following projects:

**Rossi Playground Restroom Renovation • Location: San Francisco, CA**

**Bid Date: June 19, 2013 at 2:30**

**Scope of work: Restroom Renovation**

**Estimate: up to \$600,000.00**

**Menlo Park Fire Station #1 • Location: Menlo Park**

**Bid Date: June 12, 2013 at 11:00**

**Scope of work: IT room upgrade**

**Estimate: up to \$55,000.00**

**Wuster Hall Shop Addition • Location: Berkeley**

**Bid Date: June 13, 2013 at 2:00**

**Scope of work: Ground up shop addition**

**Estimate: up to \$900,000.00**

**Sonoma Senior Center • Location: Sonoma**

**Bid Date: June 25, 2013 @ 2:00**

**Scope of work: Reroof, painting, electrical upgrade, door replacement**

**Estimate: \$475,000.00**

**Fine Arts Building Mechanical Remediation • Location: Kentfield**

**Bid Date: June 18, 2013 at 2:00**

**Scope of work: HVAC**

**Estimate: \$290,000.00**

**Villa San Pedro • Location: San Jose**

**Bid Date: July 1, 2013 at 3:00**

**Scope of work: Apartment complex rehab**

**Estimate: \$13,800,000.00**

**SFO Bid Package #10 • Location: San Francisco (SFO)**

**Bid Date: June 25, 2013 at 2:00**

**Scope of work: finishes**

**Estimate: roughly \$4,000,000.00**

Plans and specs can be sent to bidders via a file share program "you send it", or contact us for more information. 100% performance and payment bonds may be required at GC reference.

Contact: Mandy Grossi • email: [mgrossi@finelineconst.com](mailto:mgrossi@finelineconst.com)

Tel: 415-512-7677 Fax: 415-512-7688

Fine Line Construction

42 Dore Street San Francisco, CA 94103



## SOUTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES



UCLA

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**CHS SOUTH TOWER SEISMIC RENOVATION - TENANT IMPROVEMENTS**  
Project Number 945920.04

**DESCRIPTION OF WORK:** The scope of this Project consists of tenant improvement work in the UCLA CHS South Tower, Floors 2 through 6 (base bid work) and Floors 7 through 10 (alternate work) for a total of approximately 164,500 gross square feet. Tenant improvement construction work on Floors 2 through 10 shall follow abatement and demolition of interior improvements by separate contractor. Construction of shear walls and shell upgrades, and installation of infrastructure improvements by separate contractor shall be concurrent with this Tenant Improvement work. The scope of tenant improvement work shall include furnishing and installing the following: air handlers and lateral mechanical, electrical and plumbing system components; interior partitions, interior glazing and door assemblies; floor, wall and ceiling finishes; casework, fire/life safety system.

The estimated construction cost of Base Bid work is \$39,900,000.00.

The estimated construction cost of Alternate work is \$19,300,000.00.

**BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on June 5, 2013 and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Each prequalified General Contractor Bidder and each prequalified mechanical, electrical, and plumbing subcontractor will be issued (1) complete set of Bidding Documents at no cost (each prequalified entity must contact ARC to instruct them as to whether they wish to receive digital or hard copy). Said entities and all other interested parties may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**PREQUALIFIED GENERAL CONTRACTOR BIDDERS AND MECHANICAL, ELECTRICAL AND PLUMBING SUBCONTRACTORS:** University has prequalified general contractor

bidders and subcontractors in the mechanical, electrical and plumbing trades for this Project. Refer to the website address listed at the end of this Advertisement for a list of said prequalified entities.

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:00 p.m., June 28, 2013**

**MANDATORY PRE-BID CONFERENCE & JOB WALK:** A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on June 7, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact Stephanie Tollenaere at 310-206-5940.

*(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)*

The lowest responsible bidder will be selected on the basis of the best value to the University. The objective criteria and methodology used to determine Best Value are described in the Bidding Documents. The best value to the University is the selection resulting in the best combination of price and qualifications.

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**B License (General Building)**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capitalprograms.ucla.edu>)

**2:00 p.m. (local time).** Proposals received after the above date and time may be rejected and returned unopened. Each Proposal must be sealed and marked RFP No. PS4370-3116.

You may obtain a copy of the RFP, or further information, by faxing **Samira Baghdikian at (213) 922-1005.**

5/30/13  
CNS-2491010#  
SMALL BUSINESS EXCHANGE



UCLA

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**UNIVERSITY APARTMENTS WATER CLOSET RETROFIT**  
Project Number UA-MWD2012

**DESCRIPTION OF WORK:** Replace approximately 4,760 water closets at various UCLA-University Apartments locations. Contractor shall furnish all materials, labor and equipment to remove approximately 4,760 existing water closets and provide new High-Efficiency 0.80 gpf water closets in their place. The new water closets shall have a MaP testing of greater than 600 grams per single flush and meet Los Angeles, Department of Water & Power (DWP) Technical Assistance Program (TAP) requirements. For each new water closet, Contractor shall provide a new wax ring, extension flange, stainless steel bolt set, stainless steel braided supply line, toilet seat and all other ancillary materials as may be required. All work to be performed in occupied units and all removed water closets shall be legally disposed of off-site.

**BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on June 6, 2013 and will be issued at:

ARC  
2435 Military Ave., Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**PRODUCT SUBSTITUTION DEADLINE:**

For those products, materials and equipment designated in the Bidding Documents as requiring evaluation of substitution prior to submittal of bids, requests for said substitutions will only be accepted at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951395  
Los Angeles, California 90095-1395  
(310) 825-7015

and will not be accepted after:

**11:00 a.m., June 20, 2013**

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:00 p.m., July 3, 2013**

**MANDATORY PRE-BID CONFERENCE & JOB WALK:** A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on June 13, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact Javier Barajas at 310-391-0686.

*(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)*

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have one of the following California current and active contractor's licenses at the time of submission of the Bid:

**B License (General Building) or C-36 License (Plumbing)**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capitalprograms.ucla.edu>)

**SUBSCRIBE TODAY!**

Call  
**800-800-8534**  
for more information



**LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (METRO)**

Metro will receive Proposals for RFP No. PS4370-3116, West Santa Ana Branch Transit Corridor Project Technical Refinement Study, per specifications on file at the Office of Procurement, One Gateway Plaza, Los Angeles, CA 90012 (9th Floor).

All Proposals must be submitted to Metro, and be filed at the reception desk of the Office of Procurement on or before **Monday, June 24 at**

# FICTITIOUS BUSINESS NAME • CHANGE OF NAME

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0350994-00

Fictitious Business Name(s):  
**Citi-TV**  
Address  
**536 Leavenworth Street, #3  
San Francisco, CA 94109**  
Full Name of Registrant #1  
**Michael D. Zook**  
Address of Registrant #1  
**536 Leavenworth Street, #3  
San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Michael D. Zook**

This statement was filed with the County Clerk of San Francisco County on **5/10/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Michael Jaldon, Deputy County Clerk**  
5/10/2013

5/16/13 + 5/23/13 + 5/30/13 + 6/6/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0351148-00

Fictitious Business Name(s):  
**Jody Worthington Graphic Design**  
Address  
**2905 Van Ness #206,  
San Francisco, CA 94109**  
Full Name of Registrant #1  
**Jody Louise Worthington**  
Address of Registrant #1  
**2905 Van Ness #206,  
San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/16/2013**.

Signed: **Jody Worthington**

This statement was filed with the County Clerk of San Francisco County on **5/17/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz, Deputy County Clerk**  
5/17/2013

5/23/13 + 5/30/13 + 6/6/13 + 6/13/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0350997-00

Fictitious Business Name(s):  
**Legacy Media**  
Address  
**4800 California Street,  
San Francisco, CA 94118**  
Full Name of Registrant #1  
**Albert Wong**  
Address of Registrant #1  
**580 41st Avenue,  
San Francisco, CA 94121**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2002**.

Signed: **Albert Wong**

This statement was filed with the County Clerk of San Francisco County on **5/10/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval, Deputy County Clerk**  
5/10/2013

6/6/13 + 6/13/13 + 6/20/13 + 6/27/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0351350-00

Fictitious Business Name(s):  
**Pacific Commerce Group**  
Address  
**1626 Shafter Avenue  
San Francisco, CA 94124**  
Full Name of Registrant #1  
**Michael Cheng**  
Address of Registrant #1  
**1626 Shafter Avenue  
San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/28/2013**.

Signed: **Michael Cheng**

This statement was filed with the County Clerk of San Francisco County on **5/28/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong, Deputy County Clerk**  
5/28/2013

5/30/13 + 6/6/13 + 6/13/13 + 6/20/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0350874-00

Fictitious Business Name(s):  
**Seam's Possible**  
Address  
**11 Milton Street, San Francisco, CA  
94112**  
Full Name of Registrant #1  
**Maria J. Castillo**  
Address of Registrant #1  
**11 Milton Street, San Francisco, CA  
94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/30/13**.

Signed: **Maria J. Castillo**

This statement was filed with the County Clerk of San Francisco County on **5/6/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon, Deputy County Clerk**  
5/6/2013

5/23/13 + 5/30/13 + 6/6/13 + 6/13/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0350712-00

Fictitious Business Name(s):  
**Sutter Larkin**  
Address  
**1390 Market Street, #1402  
San Francisco, CA 94102**  
Full Name of Registrant #1  
**Carrie Asby**  
Address of Registrant #1  
**1390 Market Street, #1402  
San Francisco, CA 94102**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/29/2013**.

Signed: **Carrie Asby**

This statement was filed with the County Clerk of San Francisco County on **4/29/13**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Michael Jaldon, Deputy County Clerk**  
4/29/2013

5/9/13 + 5/16/13 + 5/23/13 + 5/30/13

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0350944-00

Fictitious Business Name(s):  
**The Wheat House Bakery**  
Address  
**25 Leland Avenue,  
San Francisco, CA 94134**  
Full Name of Registrant #1  
**Wei Wen Zhen**  
Address of Registrant #1  
**960 Hampshire Street,  
San Francisco, CA 94110**  
Full Name of Registrant #2  
**Rong Hui Yu**  
Address of Registrant #2  
**2264 18th Avenue,  
San Francisco, CA 94116**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/9/2013**.

Signed: **Wen Wei Zhen**

This statement was filed with the County Clerk of San Francisco County on **5/9/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Michael Jaldon, Deputy County Clerk**  
5/9/2013

5/16/13 + 5/23/13 + 5/30/13 + 6/6/13

## CLASSIFIED AD INFORMATION

**DEADLINE:**  
**Wednesday before 3:00 PM.**  
**SBE Weekly Newspaper is published every Thursday**

**TO PLACE AN AD:** Email your ad to **NABIL VO** at **nvo@sbeinc.com** or by fax **415-778-6255**.

Please include credit card number and expiration date.  
**PAYMENT:** All ads must be paid in advance. Money order, or imprinted checks. Credit Cards by telephone, mail, or fax; American Express, VISA, and MASTERCARD.

First line has 15 spaces, subsequent lines have 22 spaces. Every letter, punctuation mark, or space between words counts as a space.

START HERE	(Please Print Legibly)																						

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Zip \_\_\_\_\_

Method of Payment  CHECK  MONEY ORDER  MASTERCARD  AMEX  VISA

Credit Card Number: \_\_\_\_\_

Expiration \_\_\_\_\_

Date: \_\_\_\_\_ Signature \_\_\_\_\_

Reference Number (Office Use Only) \_\_\_\_\_

- CATEGORIES**  
(Please check the category you are submitting.)
- Announcements & Information
  - Appliance
  - Automotive
  - Business Opportunities
  - Carpentry
  - Ceramic / Tile
  - Cleaning Services
  - Construction
  - Electrical
  - Employment
  - Financial Services
  - For Sale
  - Handyman
  - Hardwood
  - Hauling
  - Landscaping
  - Legal Services
  - Miscellaneous
  - Office Equipment
  - Painting
  - Plumbing
  - Professional Services
  - Real Estate
  - Wanted to Buy

Visit **www.sbeinc.com** to download the latest SBE Newspaper and Newsletter




**Classified displays ads may be prepaid or billed.**  
**RATES:** CLASSIFIED DISPLAY Open rate: \$5.89 per line. 4-line minimum.  
**TERMS:** We reserve the right to reject or cancel advertising for any reason deemed appropriate.



# RADIO VISIBILITY MEANS BUSINESS!

**KCAA 1050-AM  
5pm Mondays**

**In addition to your print and online advertising, radio visibility offers:**

- A new audience you may not reach otherwise—local, and interested in area resources
- An opportunity to showcase your company in the content of the business specific programming.
- A forum to display and take a leadership role in maximizing opportunities the industry offers—new projects, new contracts, new partnerships.



**Hosts of the Small Business Exchange (SBE) Talk Radio  
Marcia Bent-Henry and Terrie Guerin**

## Program topics

Topics will include regulations, partnering, business tools, project details, certification and much more...

**YOU CAN LISTEN TO THE SBE TALK RADIO PODCAST BY VISITING THE LINK BELOW  
<http://kcaaradio.celestrion.net/kcaa-podcasts/exchange/>**

**Or, listen on your telephone by calling 832 999 1050. The service is available on any standard telephone, cell phone or smart phone. Simply call 832 999 1050 thats 832 triple 9 1050.**

## AD PACKAGES

### RADIO SPOT ADS

ONE SPOT PER WEEK	1X	4X	8X	12X
RADIO SPOT: 30 SEC.	\$150	\$570	\$1,080	\$1,530

Number of Radio Spots on a weekly basis. Example: 1x is for **One** 30 second spot ad.

4x is for **One** 30 second spot ad for 4 weeks.

## SPONSORSHIPS

The Radio Sponsorship Level is determined by the size and frequency of print, electronic and radio ads.

SPONSORSHIP LEVEL	INCLUDES	INVESTMENT
GOLD SPONSOR	<ul style="list-style-type: none"> <li>• 1/3 page ad in SBE weekly newspaper</li> <li>• Banner ad on www.sbeinc.com</li> <li>• Two 30 second spots on weekly radio program</li> <li>• Two 15 minute guest appearances during contract term</li> </ul>	3 months at \$5,926 6 months at \$11,218
SILVER SPONSOR	<ul style="list-style-type: none"> <li>• 1/4 page ad in SBE weekly newspaper</li> <li>• Banner ad on www.sbeinc.com</li> <li>• Two 30 second spots on weekly radio program</li> <li>• One guest 15 minute appearance during contract term</li> </ul>	3 months at \$5,147 6 months at \$9,920
BRONZE SPONSOR	<ul style="list-style-type: none"> <li>• 1/4 page ad in SBE weekly newspaper</li> <li>• One 30 second spot on SBE weekly radio program</li> </ul>	3 months at \$2,937 6 months at \$6,900

## RADIO AD UNIT PRICES

	WEEK 1
OPEN AD	\$150
SPOT AD	\$150
CLOSING AD	\$150

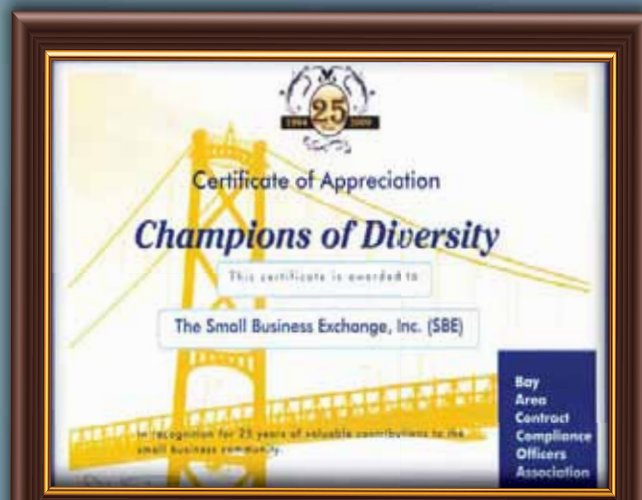
Each AD is 30 seconds and the fee is \$150.

**100,000 weekly  
1050-AM radio listeners**

**277,680 monthly  
Internet listeners**

**90,000 Facebook  
impressions per month**





## 28 YEARS OF LEADERSHIP

### SBE has been designated as an Outreach for the City of San Francisco

2009

Bay Area Contract Compliance Officers Association - 25 Years of Service to the Women and Minority Business Community

2005

U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Cornerstone Award

1990

LA Mayor's Advisory Board, Office of Small Business Assistance - Mayor Tom Bradley

2007

National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

1995

Black Business Association of Los Angeles - Outstanding Entrepreneur Award

1990

Minority Business Enterprise of the Year Award

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulations from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."

- Skanska USA Civil West  
California District Inc

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."

- Xerox Corporation

"SBE's documentation is superb!"

- IKON

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors - it is always with professionalism."

- McCarthy Building Companies, Inc.

"SBE has really added value to this whole operation."

- Unisys

### Contact Us Today

703 Market Street, Suite 1000, San Francisco, CA 94103  
Phone: 415.778.6250 or 800.800.8534 • Fax: 415.778.6255  
sbe@sbeinc.com • www.sbeinc.com • UCP DBE cert # 5988  
DBE Certs: CA DOT • NY DOT • New Orleans RTA

## Sole proprietors and prevailing wages

### Continued from page 1

disappears and is, for all practical purposes, a worker as defined by the labor code. At that point, prevailing wages apply.

The labor code addresses this at §1771.5 (b) (3), where it states: Project contractors and subcontractors shall maintain and furnish, at a designated time, a certified copy of each weekly payroll containing a statement of compliance signed under penalty of perjury.

And "All workers, including the sole proprietor as reflected in his/her worker capacity, must be represented in those certified payroll records," shared Bambille Ayala, a labor compliance specialist, based in Southern California, with considerable experience in prevailing wage monitoring. Ms. Ayala added, "Further, contractors must certify, under penalty of perjury, the accuracy of the certified payroll reports."

California's Division of Labor Standards Enforcement (DLSE) publishes a public works manual. It states, in relevant part: An individual who performs skilled or unskilled labor on a public works project is entitled to be paid the applicable prevailing wage rate for the time the work is performed, regardless of whether the individual holds a particular status such as partner, owner, owner-operator, independent contractor or sole proprietor, or holds a particular title with the employer such as president, vice-president, superintendent or foreman...

Much of California law covering public works can be found on its legislative

information web site (<http://leginfo.ca.gov/faces/codesTOCSelected.xhtml>). The Department of Industrial Relations (DIR) maintains a site that includes its recently revised (May 2013) public works manual ([http://www.dir.ca.gov/dlse/PW\\_Manual\\_FINAL%20REVIEW.pdf](http://www.dir.ca.gov/dlse/PW_Manual_FINAL%20REVIEW.pdf)), along with guides, forms, and other information vital in complying with prevailing wage requirements (<http://www.dir.ca.gov/dlse/DLSE-PublicWorks.htm>).

Title 8 of the CaliforniaCode of Regulations (8CCR), which is specific to public works, may be accessed here: <http://www.dir.ca.gov/t8/ch8sb3.html>

Again, Ms. Ayala: "Research is key to preparation; preparation is key to compliance."

*Käto Cooks is a member of Mensa, the high-IQ society, and a freelance writer based in Walnut, California. He is the Anaheim, California small business correspondent for Examiner.com and editor-in-chief of Peter Mack Media, a micro-publisher and syndicator. In 2012, Cooks executive-produced the animated documentary Hibakusha. The film chronicled the life and experiences of atomic bomb survivor Kaz Suyeishi. Cooks also works with Los Angeles-based Limitless Abundance Productions, where he edits its online content and books, and produces documentaries and celebrity interviews for broadcast journalist Renisha Marie. Follow Käto Cooks at [www.Facebook.com/PeterMackMedia](http://www.Facebook.com/PeterMackMedia).*

## Grow Your Business! Subscribe to SBE

### Choose an option that meets your needs...

- #1** **\$250**  
Includes 1 year subscription to SBE newspaper with bid notices
- #2** **\$220**  
Includes 1 year subscription to bid notice service by fax
- #3** **\$200**  
Includes 1 year subscription to bid notice service by email OR by online access  
\* Options include no more than 3 sub-categories persubscription

- I would like to receive bid updates by  
 Internet (login information will be emailed)  
 Fax  Email

- Please choose the general category:  
 Construction  Business Services  
 Professional Services  Commodities  
(You will be sent a list of sub-categories from which to choose.)

- If choosing fax or email services, list keywords for bid selection:

\_\_\_\_\_

- List location(s) of where your company will work: \_\_\_\_\_

Company Name \_\_\_\_\_

Contact \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

- Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.

- Make check payable to: Small Business Exchange, Inc.

- Mail payment & form to:

703 Market Street Suite 1000, San Francisco, CA 94103

Fax your subscription form to (415) 778-6255

or Email to [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

- Check Enclosed  Charge (circle one) VISA/MC/AMEX

Account # \_\_\_\_\_

Exp. Date \_\_\_\_\_

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

--	--	--	--	--

SMALL BUSINESS EXCHANGE **BUSINESS**